

## **Job Opportunity at Systech Design in Exton PA**

### **About our Company:**

Systech Design was founded in 1985 and is a manufacturer's representative for Industrial Ventilation needs. Our focus on industrial ventilation includes, but is not limited to: air quality control systems, noise attenuation and fan applications. We offer single source responsibility by combining individual components with installed systems. The staff at SysTech currently includes six outside sales professionals and two inside support personnel. We offer years of experience, having three degreed engineers on staff with over 75 years of air systems design experience.

For more information feel free to contact us or look at our website: [www.systech-design.com](http://www.systech-design.com)

### **Available Position:**

We are currently looking to hire a new Sales Associate; we would really like applicants who can work well in a group as well as independently, also applicants who are personable and looking to start a career. Moderate training provided.

This position is a sales position focusing on technical support and development of new and existing accounts located in PA,NJ, DE and targeting the sales of Industrial Ventilation products.

#### Some of the duties for this position include:

- *conceptual design of systems*
- *selling industrial ventilation products*
- *making calls upon existing and potential clients*
- *project management*
- *presenting and negotiating sales contracts*
- *preparing proposals and executing defined selling strategies*
- *keep up to date sales techniques and product knowledge*

If interested at all please contact Systech Design for more information and qualification. Feel free to e-mail [KTribulski@systech-design.com](mailto:KTribulski@systech-design.com) with any questions or requests. Also feel free to call us at any time at 610-524-9048.